

Position: Business Head -Manufacturing Solutions

Mode: Full Time

Position Type: Senior Management Level | Sales Role | People Manager

Location: Delhi, Bangalore

Position Overview:

The Business Head - Manufacturing Solutions will be responsible for overseeing the strategic direction, growth, and operational excellence of our manufacturing solutions division. This role involves developing and executing business strategies, managing key client relationships, and ensuring the successful delivery of solutions that meet client needs and drive business growth.

Brief synopsis of your role and responsibility:

- Develop and implement the strategic vision and business plan for the Manufacturing Solutions division.
- Identify new market opportunities and drive business growth through innovative solutions and strategic partnerships.
- Identify potential clients and key decision-makers within target industries and companies.
- Oversee day-to-day operations of the division, ensuring efficient processes, high-quality delivery, and alignment with company objectives.
- Manage budgets, resources, and project timelines to ensure profitability and timely execution.
- Lead, mentor, and develop a high-performing team of professionals within the division.
- Foster a collaborative and results-driven work environment.

Qualifications required:

- Bachelor's or master's degree from a top-tier institution
- 15+ years' experience in a senior management and people manager role within the manufacturing sector.
- Exceptional communication and interpersonal skills.

Remuneration s Benefits

- Package: Up to 35 LPA (Negotiable based on qualifications C experience)
- Additional Benefits :
 - Medical Insurances (Self / Family), PF, Gratuity
 - Reimbursements: SIM, Local Conveyance, Travel

How To Apply

Interested candidates can share their updated CV at contact@pmspl.net.in mentioning the name of the position in the subject line.